

HEALTH VENTURES

Management Programme for Doctors &
Healthcare Professionals



OCTOBER 2026

SUN
04

SUN
11

SUN
18

SUN
25

VENUE

8th Floor, T-Hub, Knowledge City Road,
Raidurgam, Hyderabad.

4 Sundays | 28 Hours

Build what healthcare needs next.

FOUNDER'S NOTE

Healthcare professionals understand patients and care deeply. Building a healthcare enterprise, however, requires a different set of capabilities: choosing the right opportunity, understanding economics, creating systems, leading people and making decisions that allow the organisation to grow beyond the individual.

Health Ventures is designed for that transition, from professional expertise to enterprise thinking.

The next important healthcare institution may begin with a doctor, a clinic, an unmet need or simply an idea worth building.

Pavan Allena

Founder & CEO, Bower School of Entrepreneurship



PROGRAMME OVERVIEW

A four-Sunday management programme for doctors, healthcare professionals, founders and next-generation leaders.

Practitioner-led sessions connect opportunity, feasibility, operations, technology, growth and capital in one integrated learning journey.

OPPORTUNITY

VIABILITY

OPERATIONS

GROWTH

CAPITAL

FROM PRACTICE TO ENTERPRISE

Healthcare delivery is changing. Clinical expertise remains fundamental, but building a sustainable healthcare organisation now requires a broader enterprise perspective.



SPECIALITY CARE

Focused clinics and speciality models are creating new avenues for clinician-led enterprises.



NEW CARE MODELS

Day-care, preventive, home and digitally enabled care are expanding how services are delivered.



INFORMED PATIENTS

Access, experience, reputation and convenience increasingly influence healthcare choices.



TECHNOLOGY-ENABLED CARE

Data, digital systems and AI are becoming integral to operations and patient engagement.



PROFESSIONAL MANAGEMENT

Healthcare organisations need stronger systems, governance and operating discipline as they grow.



CLINICIAN ENTREPRENEURSHIP

More doctors are translating specialist expertise into structured healthcare businesses.

The opportunity is expanding. So is the discipline required to build well.

WHO SHOULD ATTEND

Designed for professionals building, leading or scaling healthcare ventures.

 Doctors & Specialists Exploring independent, speciality or multi-location practices.	 Clinic & Practice Owners Strengthening management and preparing for expansion.
 Hospital Owners & Promoters Professionalising operations and evaluating growth.	 Next-Generation Leaders Preparing to lead established healthcare businesses.
 Healthcare Entrepreneurs Building new care models and services.	 Health-Tech & Med-Tech Founders Connecting innovation with healthcare delivery and economics.
 Healthcare CXOs & Professionals Developing an enterprise-wide management perspective.	

THE 4-SUNDAY JOURNEY

04 OCT

THE OPPORTUNITY & THE BLUEPRINT

What should I build?

11 OCT

FROM BLUEPRINT TO BUSINESS

How do I build and finance it?

18 OCT

BUILDING THE ENGINE

How do I run and enable it?

25 OCT

GROWING THE ENTERPRISE

How do I grow and scale it?

DAY

1

THE OPPORTUNITY & THE BLUEPRINT

What should I build?

SUNDAY, 4 OCTOBER 2026

01 The Healthcare Opportunity

Changing care models, patient needs and emerging opportunities.

02 Building Clove

From an idea to a healthcare enterprise.

03 From Opportunity to a Viable Healthcare Business

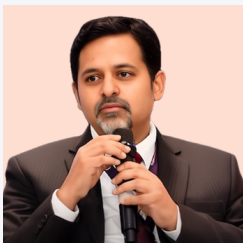
Value proposition, care model, demand, revenue and feasibility.

04 Designing the Healthcare Enterprise

Infrastructure, capacity, clinical flows and future expansion.



FACULTY



Dr Saurabh Lall
COO, KIMS Hospitals,
Hyderabad



Amarinder Singh
Founder & CEO,
Clove Dental



Manu Malhotra
Founder Partner & IIDC
Architects

DAY OUTCOME

Define the opportunity, customer, proposition, model and preliminary viability.

DAY

2

FROM BLUEPRINT TO BUSINESS

How do I build and finance it?

SUNDAY, 11 OCTOBER 2026

01 From Idea to a Viable Healthcare Project

Demand, catchment, site, capacity, service mix and feasibility.

02 Planning & Building the Healthcare Facility

Master planning, clinical flows, infrastructure, phasing and execution.

03 Licensing, Compliance & Readiness

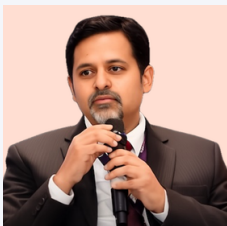
Approvals, clinical establishment, fire, pollution, biomedical waste and NABH/NABL readiness.

04 Economics of a Healthcare Venture

Capex, Opex, utilisation, break-even, working capital and funding requirements.



FACULTY



Dr Saurabh Lall
COO, KIMS Hospitals,
Hyderabad



Dr Tarun Katiyar
Founder & Managing Director,
Hospaccx Healthcare Business
Consulting

DAY OUTCOME

Test project feasibility across site, facility, compliance and economics.

DAY

3

BUILDING THE ENGINE

How do I run and enable it?

SUNDAY, 18 OCTOBER 2026

01 Building the Operating Engine

Patient journey, workflows, utilisation, revenue cycle, SOPs and metrics.

02 People, Leadership & Clinical Governance

Teams, accountability, credentialing, quality, safety and culture.

03 Building the Digital Backbone

HIS/HMIS, EHR/EMR, ERP, CRM, data, cybersecurity, automation and AI.

04 Building the New-Age Healthcare Venture

Unmet needs, product-market fit, integrated care models and experimentation.



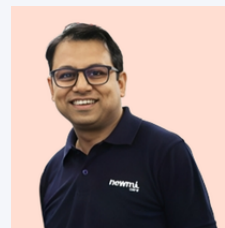
FACULTY



Prof. Subodh Kandamuthan
Professor & Centre Director,
ASCI Hyderabad



Prashant Vashisht
Healthcare IT & Digital
Transformation Leader



Dr Sanchit Agarwal
Founder & CEO, Newmi Care |
Founder, NIVRIT AI

DAY OUTCOME

Build the operating, organisational and digital foundations for consistent delivery.

DAY
4

GROWING THE ENTERPRISE

How do I grow and scale it?

SUNDAY, 25 OCTOBER 2026

01 Building a Healthcare Brand

Positioning, reputation, institutional brand and patient trust.

02 Patient Acquisition to Sustainable Growth

Funnels, referrals, partnerships, retention, LTV, ROI and growth metrics.

03 Scaling the Healthcare Enterprise

Replication, standardisation, expansion and quality at scale.

04 Capital for Growth

Debt, equity, VC/PE, valuation, investment readiness, term sheets and governance.

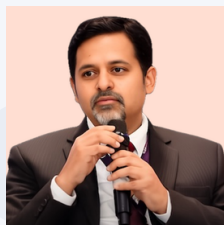


FACULTY



Manish Gupta

Solution Consultant / Advisory



Dr Saurabh Lall

COO, KIMS Hospitals,
Hyderabad

DAY OUTCOME

Create a disciplined path from preference and acquisition to expansion and capital.

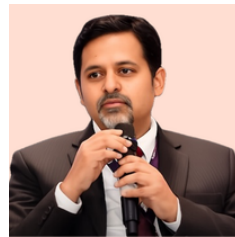
FACULTY & PRACTITIONERS

Perspectives from healthcare founders, operators, advisers and domain specialists.



Amarinder Singh

Founder & CEO,
Clove Dental



Dr Saurabh Lall

COO, KIMS Hospitals,
Hyderabad



**Prof. Subodh
Kandamuthan**

Professor & Centre
Director, ASCI Hyderabad



Dr Tarun Katiyar

Founder & Managing Director,
Hospacx



Prashant Vashisht

Healthcare IT & Digital
Transformation Leader



Dr Sanchit Agarwal

Founder & CEO, Newmi
Care | Founder, NIVRIT AI



Manu Malhotra

Founder Partner & Director,
I IDC Architects



Manish Gupta

Solution
Consultant/Advisory

PROGRAMME OUTCOMES

01 Opportunity Definition

A clearly framed healthcare opportunity and target customer.

02 Business Viability

A structured view of demand, economics and feasibility.

03 Operating Blueprint

Priorities across people, processes, governance and technology.

04 Growth Roadmap

A framework for brand, acquisition, retention and expansion.

05 Capital Readiness

An understanding of funding choices and investor expectations.

ADMISSIONS

01 APPLY

Share your professional background and objective.

02 CONVERSATION

A short discussion to assess programme fit.

03 CONFIRMATION

Complete the admission process and secure your place.

Bower **EDGE**

CONTACT

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